



**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery system are available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is: www.gsaadvantage.gov.

SCHEDULE TITLE: Federal Supply Schedule 84, Total Solutions for Law Enforcement, Security, Facility Management Services, Fire, Rescue, Special Purpose Clothing, Marine Craft, and Emergency/Disaster Response.

FSC Group 63, Alarm and Signal Systems/Facility Management Systems, Professional Security/Facility Management Services, and Guard Services.

CONTRACT NUMBER: GS-07F-5576R

CONTRACT PERIOD: February 1, 2010 through January 31, 2020 (*2nd Five-Year Option Period*)

For more information on ordering from Federal Supply Schedules, click on the FSS button on www.fss.gsa.gov.

CONTRACTOR: Inter-Con Security Systems, Incorporated
210 South De Lacey Avenue
Pasadena, California 91105
Telephone: (626) 535-2210
Fax: (626) 685-9120
nmartau@icsecurity.com

CONTRACTOR'S ADMINISTRATION SOURCE:

Neil Martau, Chief Administrative Officer
210 South DeLacey Avenue
Pasadena, California 91105
Telephone: (626) 535-2210
Fax: (626) 685-9120
nmartau@icsecurity.com

Joanne Burger, Contract Administrator
210 South DeLacey Avenue
Pasadena, California 91105
Telephone: (626) 535-2271
Fax: (626) 685-9120
jburger@icsecurity.com

BUSINESS SIZE: Other than Small Business Concern

CUSTOMER INFORMATION:**1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)**

<u>SIN</u>	<u>DESCRIPTION</u>
246-54	Guard Services (FSC S206)

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:

<u>SIN</u>	<u>DESCRIPTION</u>	<u>PRICE</u>
246-54	Guard I	\$22.71 per hourly loaded rate

2. MAXIMUM ORDER GUIDLEINE: SIN 246-54 @ \$200,000 for a total order of \$200,000

* If the best value selection places your order over the Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may: 1) Offer a new lower price; 2) Offer the lowest price available under the contract; or 3) Decline the order within five (5) days. In accordance with the Maximum Order provisions contained in the Schedule, a delivery order may be placed against the Schedule contract even though it exceeds the maximum order.

3. MINIMUM ORDER LIMITATION: \$100.00**4. GEOGRAPHIC COVERAGE:** Domestic, 50 United States, and Washington, D.C., Puerto Rico, and U.S. Territories, and to a CONUS port or consolidation point for orders received from overseas activities.**5. PRODUCTION POINT:** Not Applicable - Services**6. BASIC DISCOUNT:** 0 percent off the following price list: Inter-Con Security Systems, Incorporated, Commercial Price List, effective 10/01/18. For calculation of the GSA Schedule price (price paid by customers ordering from the GSA Schedule), the contractor should deduct the appropriate basic discount from the price list and add the prevailing IFF rate to the negotiated discounted price (Net GSA price). Currently the IFF rate is 0.75 percent.**7. QUANTITY DISCOUNTS:** 4% G&A, 1.95% fee on all Individual Orders exceeding \$2 million (0.05% discount).**8. PROMPT PAYMENT TERMS:** Net 30 Days**9a.** The Contractor accepts **GOVERNMENT COMMERCIAL PURCHASE CARDS** for payments equal to or less than the micro-purchase threshold of \$2,500.**9b.** The Contractor and the ordering agency may agree to use **GOVERNMENT COMMERCIAL PURCHASE CARDS** for dollar amounts over the micro-purchase threshold of \$2,500.**10. FOREIGN ITEMS:** None**11a. TIME OF DELIVERY:** 30 Days ARO

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- 11b. EXPEDITED DELIVERY:** Consult with Contractor
- 11c. OVERNIGHT DELIVERY:** Consult with Contractor
- 11d. URGENT REQUIREMENTS:** Consult with Contractor
- 12. FOB POINT:** Destination
- 13a. ORDERING ADDRESS:** Same as Contractor
- 13b. ORDERING PROCEDURES:** For Supplies and Services, the ordering procedures, information on Blanket Purchase Agreement (BPAs) and a sample BPA can be found at the GSA/FSS Schedule homepage (www.fss.gsa.gov/schedules).
- 14. PAYMENT ADDRESS:** Same as Contractor
- 15. WARRANTY PROVISIONS:** Standard Commercial Warranty
- 16. EXPORT PACKING CHARGES:** N/A
- 17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:** (any thresholds above the micro-purchase level).
- 18. TERMS AND CONDITIONS OF RENTAL:** N/A
- 19. TERMS AND CONDITIONS OF INSTALLATION:** N/A
- 20. TERMS AND CONDITIONS OF REPAIR PARTS:** N/A
- 20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES:** N/A
- 21. LIST OF SERVICE AND DISTRIBUTION POINTS:** N/A
- 22. LIST OF PARTICIPATING DEALERS:** N/A
- 23. PREVENTIVE MAINTENANCE:** N/A
- 24a. SPECIAL ATTRIBUTES:** N/A
- 24b. SECTION 508:** N/A
- 25. DATA UNIVERSAL NUMBER SYSTEM (DUNS) NUMBER:** 07-619-2475
- 26. NOTIFICATION REGARDING REGISTRATION IN CENTRAL CONTRACTOR REGISTRATION (CCR) DATABASE:** Registered; CAGE Code: 7L369

Inter-Con Security Systems, Inc.			
Commercial Price List			
Effective Date: October 1, 2018			
Service Location	Position Classification	Fully Loaded Hourly Rate	Wage Determination
Washington DC, MD, VA	Project Manager	\$ 61.26	Wage Determination No. 2015-4281 Revision No. 11 Date of Revision: 07/03/2018
	Assistant Project Manager	\$ 54.08	
	Supervisor	\$ 47.11	
	27010 Court Security Officer	\$ 48.36	
	27102 Guard II	\$ 37.82	
	27101 Guard I	\$ 31.36	
Chicago, IL	Project Manager	\$ 72.78	Wage Determination No. 2015-5017 Revision No. 10 Date of Revision: 07/03/2018
	Assistant Project Manager	\$ 64.15	
	Supervisor	\$ 55.67	
	27010 Court Security Officer	\$ 57.02	
	27102 Guard II	\$ 32.97	
	27101 Guard I	\$ 28.38	
Sacramento, CA	Project Manager	\$ 78.11	Wage Determination No. 2015-5631 Revision No. 7 Date of Revision: 07/27/2018
	Assistant Project Manager	\$ 68.74	
	Supervisor	\$ 59.58	
	27010 Court Security Officer	\$ 60.84	
	27102 Guard II	\$ 40.23	
	27101 Guard I	\$ 33.44	
San Francisco, CA	Project Manager	\$ 99.23	Wage Determination No. 2015-5637 Revision No. 10 Date of Revision: 07/03/2018
	Assistant Project Manager	\$ 87.09	
	Supervisor	\$ 74.86	
	27010 Court Security Officer	\$ 76.11	
	27102 Guard II	\$ 46.33	
	27101 Guard I	\$ 31.16	
Oakland, CA	Project Manager	\$ 89.86	Wage Determination No. 2015-5623 Revision No. 7 Date of Revision: 07/27/2018
	Assistant Project Manager	\$ 78.94	
	Supervisor	\$ 68.08	
	27010 Court Security Officer	\$ 69.33	
	27102 Guard II	\$ 53.42	
	27101 Guard I	\$ 29.30	
San Jose, CA	Project Manager	\$ 91.06	Wage Determination No. 2015-5641 Revision No. 8 Date of Revision: 07/03/2018
	Assistant Project Manager	\$ 79.99	
	Supervisor	\$ 68.94	
	27010 Court Security Officer	\$ 70.20	
	27102 Guard II	\$ 35.35	
	27101 Guard I	\$ 31.61	
Ventura, CA	Project Manager	\$ 80.43	Wage Determination No. 2015-5625 Revision No. 7 Date of Revision: 07/27/2018
	Assistant Project Manager	\$ 70.75	
	Supervisor	\$ 61.25	
	27010 Court Security Officer	\$ 62.51	
	27102 Guard II	\$ 37.98	
	27101 Guard I	\$ 27.36	
Los Angeles, CA	Project Manager	\$ 79.14	Wage Determination No. 2015-5613 Revision No. 10 Date of Revision: 07/27/2018
	Assistant Project Manager	\$ 69.63	
	Supervisor	\$ 60.32	
	27010 Court Security Officer	\$ 61.58	
	27102 Guard II	\$ 44.00	
	27101 Guard I	\$ 27.51	

Riverside, CA	Project Manager	\$ 77.15	Wage Determination No. 2015-5629 Revision No. 8 Date of Revision: 07/11/2018
	Assistant Project Manager	\$ 67.90	
	Supervisor	\$ 58.88	
	27010 Court Security Officer	\$ 60.14	
	27102 Guard II	\$ 32.44	
	27101 Guard I	\$ 27.36	
San Diego, CA	Project Manager	\$ 72.82	Wage Determination No. 2015-5635 Revision No. 9 Date of Revision: 07/27/2018
	Assistant Project Manager	\$ 64.14	
	Supervisor	\$ 55.74	
	27010 Court Security Officer	\$ 57.00	
	27102 Guard II	\$ 43.61	
	27101 Guard I	\$ 28.41	
New York	Project Manager	\$ 93.90	Wage Determination No. 2015-4187 Revision No. 10 Date of Revision: 07/03/2018
	Assistant Project Manager	\$ 84.42	
	Supervisor	\$ 74.92	
	27010 Court Security Officer	\$ 76.19	
	27102 Guard II	\$ 52.81	
	27101 Guard I	\$ 48.46	
New Jersey	Project Manager	\$ 98.81	Wage Determination No. 2015-4211 Revision No. 8 Date of Revision: 07/03/2018
	Assistant Project Manager	\$ 88.68	
	Supervisor	\$ 78.46	
	27010 Court Security Officer	\$ 79.72	
	27102 Guard II	\$ 52.78	
	27101 Guard I	\$ 48.43	
Pennsylvania	Project Manager	\$ 78.61	Wage Determination No. 2015-4233 Revision No. 11 Date of Revision: 07/11/2018
	Assistant Project Manager	\$ 71.20	
	Supervisor	\$ 64.15	
	27010 Court Security Officer	\$ 65.51	
	27102 Guard II	\$ 51.43	
	27101 Guard I	\$ 42.83	
Georgia	Project Manager	\$ 43.18	Wage Determination No. 2015-4471 Revision No. 10 Date of Revision: 07/03/2018
	Assistant Project Manager	\$ 38.37	
	Supervisor	\$ 34.09	
	27010 Court Security Officer	\$ 35.35	
	27102 Guard II	\$ 32.23	
	27101 Guard I	\$ 26.30	
Massachusetts	Project Manager	\$ 72.24	Wage Determination No. 2015-4047 Revision No. 8 Date of Revision: 07/03/2018
	Assistant Project Manager	\$ 63.63	
	Supervisor	\$ 55.05	
	27010 Court Security Officer	\$ 56.32	
	27102 Guard II	\$ 35.40	
	27101 Guard I	\$ 30.07	
Texas	Project Manager	\$ 54.35	Wage Determination No. 2015-5227 Revision No. 6 Date of Revision: 08/06/2018
	Assistant Project Manager	\$ 48.06	
	Supervisor	\$ 42.03	
	27010 Court Security Officer	\$ 42.85	
	27102 Guard II	\$ 32.39	
	27101 Guard I	\$ 27.45	
Florida	Project Manager	\$ 71.03	Wage Determination No. 2015-4543 Revision No. 9 Date of Revision: 07/03/2018
	Assistant Project Manager	\$ 62.55	
	Supervisor	\$ 54.15	
	27010 Court Security Officer	\$ 54.82	
	27102 Guard II	\$ 34.38	
	27101 Guard I	\$ 22.71	

Colorado	Project Manager	\$	65.34	Wage Determination No. 2015-5419 Revision No. 10 Date of Revision: 08/03/2018
	Assistant Project Manager	\$	57.62	
	Supervisor	\$	50.09	
	27010 Court Security Officer	\$	50.84	
	27102 Guard II	\$	39.14	
	27101 Guard I	\$	27.16	
Utah	Project Manager	\$	65.34	Wage Determination No. 2015-5489 Revision No. 6 Date of Revision: 08/06/2018
	Assistant Project Manager	\$	57.62	
	Supervisor	\$	50.09	
	27010 Court Security Officer	\$	50.84	
	27102 Guard II	\$	39.14	
	27101 Guard I	\$	27.16	
Inter-Con Security Systems, Inc.				
Price List for On-Going GSA Contracts				
Service Location	Position Classification	Fully Loaded Hourly Rate	Wage Determination	
Effective Date: October 1, 2018				
Contract # 15M40018FA3500034 for Armed Detention Officer Services for the USMS Central District of California	27040 Detention Officer	\$	58.77	Wage Determination No.: 2015-5613 Revision No.: 10 Date Of Revision: 07/27/2018
	27040 Detention Officer OT Rate	\$	60.53	Wage Determination No.: 2015-5645 Revision No.: 7 Date Of Revision: 08/07/2018
	27040 Detention Officer Holiday Rate	\$	58.77	Wage Determination No.: 2015-5629 Revision No.: 8 Date Of Revision: 07/11/2018
	Supervisor	\$	61.02	Wage Determination No.: 2015-5643 Revision No.: 6 Date Of Revision: 08/07/2018
	Project Manager	\$	62.23	Wage Determination No.: 2015-5647 Revision No.: 6 Date Of Revision: 08/07/2018
	Prisoner Transportation Vehicle (Cost Per Vehicle per Year)	\$	4,292.60	Wage Determination No.: 2015-5625 Revision No.: 7 Date Of Revision: 07/27/2018
Effective Date: October 1, 2018				
Contract # P13PA00064 for Unarmed Guard Service in the City of Washington, DC	27102 Guard II	\$	33.15	Collective Bargaining Agreement the International Union, Security Police and Fire Professionals of America (SPFPA and it's Local 444) dated 10/1/2016
Effective Date: September 13, 2018				
Contract # SSBT201300009 Armed Guard Services in the State of Virginia	27102 Guard II	\$	31.58	Wage Determination No. 2015-4281 Revision No. 11 Date of Revision: 07/03/2018

Labor Category Descriptions

27010 Court Security Officer

This position patrols courthouses to provide security, escorts defendants to and from courtroom, stands guard during court proceedings, and checks courtroom for security.

Assignments include not only the monitoring of entrances to the court but also attention to the special needs of the court system, particularly in the area of personal protection for the judges, jurors, witnesses, attorneys and other persons involved with the court, including the general public.

Duties require specialized training in methods and techniques of protecting security areas. This position is required to demonstrate continuing physical fitness and proficiency with firearms or other special weapons.

27040 Detention Officer

This position performs various duties related to detention, safeguarding, security and escort of violators of immigration laws, surveillance of detainees, and maintains order and discipline. This position also attends to sheltering, feeding, and physical well-being of detainees; and counseling of alien detainees on personal matters. Guards detainees at deportation or exclusion hearings. Recognizes potentially hazardous health, safety, security, or discipline problems. Supervises voluntary work details, and encourages participation in organized recreational activities.

27101 Guard I

This position carries out instructions primarily oriented toward insuring that emergencies and security violations are readily discovered and reported to appropriate authority. Intervenes directly only in situations which require minimal action to safeguard property or persons. Duties require minimal training.

27102 Guard II

This position enforces regulations designed to prevent breaches of security. Exercises judgment and use discretion in dealing with whether first response should be to intervene directly (asking for assistance when deemed necessary and time allows), to keep situation under surveillance, or to report situation so that it can be handled by appropriate authority. Duties require specialized training in methods and techniques of protecting security areas. Commonly, the guard is required to demonstrate continuing physical fitness and proficiency with firearms or other special weapons.

Supervision and Project Management labor categories are exempt from the Service Contract Act. All remaining labor must meet the minimum requirements of the Service Contract Act.

Additional Labor Rates

Inter-Con welcomes the opportunity to develop a customized quote based on applicable commercial rates and/or in response to your Statement of Work (SOW) or Performance Work Statement (PWS). If your SOW or PWS has positions or other equipment requirement that are not included in our Pricing Catalog, including those related to specialized services such as parking enforcement, Inter-Con will provide a customized quote with a prompt turn-around. Inter-Con's fully loaded rates include all wages, fringe benefits, health and welfare costs, payroll taxes, guard equipment, training, background checks, and medical exams, as required and in accordance with applicable wage determination agreements. Examples of such costs include specialized vehicles, communications equipment, guard mount time, relief, gear-up/gear-down, paid travel time, or CBA wages and benefits that are in excess of approved the wage determination agreements. If any required positions are not billable and therefore, must be included in the overhead costs, the cost of these positions will be added to the billing rates for the billable positions. Customized quotes often result in discounted pricing. Billing rates are subject to FAR 52.222-43 adjustments.

Inter-Con will provide pricing at any locations requested and add those locations to our Pricing Catalog. Inter-Con will update pricing based on new wage determinations for applicable performance at the time of inquiry. Salaries for managers and supervisors are dependent upon various factors, including site locations, the size and complexity of the contract, clearances needed, and experience required. Salaries for exempt, non-SCA positions are projected to increase 3% per year. Please forward your request or comments to the contact information is provided on the first page of this document. A quotation based on

SIN 246-54 labor rates, customized to your specific requirements, will be forwarded via return e-mail.



Founded in 1973, Inter-Con Security Systems, Inc. is a global industry leader in the field of customized, high-requirement protection services. With 45 years of distinguished experience supporting the public and private sectors, we take pride in delivering the highest quality services available. Inter-Con employs over 30,000 security personnel trained and managed by a team of professionals with distinguished military, law enforcement, and security experience. These professionals provide the expertise and innovation necessary to satisfy the most sophisticated security needs, while simultaneously implementing management strategies that lower operational and administrative costs for clients.

Inter-Con Services

Inter-Con is primarily focused on services requiring the design, permanent staffing, and administration of complex, sensitive physical security programs at domestic and overseas locations. Our distinctive approach integrates security measures into the client's environment, so that services maintain the look and feel of the client organization, while ensuring operational integrity. Regardless of the level of sophistication or amount of services we provide to a client, quality and integrity of services are essential elements.

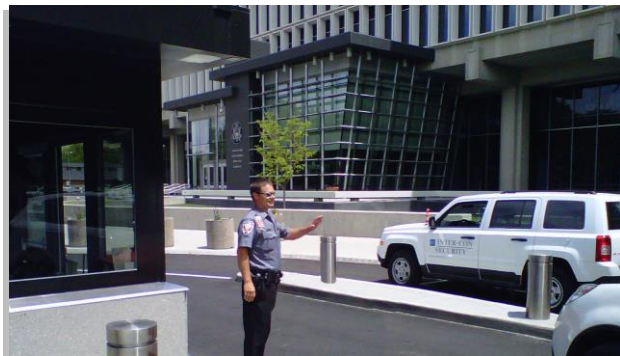
While Inter-Con provides services for all levels of client needs, we focus on clients whose needs exceed the sophistication and expertise of traditional guard firms, whose principal efforts are directed at low-grade, generic services. Inter-Con seeks first to thoroughly understand its client and its security requirements, then designs a unique objective-driven security program tailored to those needs. Inter-Con adapts the security plan to the client's continually evolving commercial, regulatory and institutional requirements—the antithesis of the generic, high-volume approach to security. Inter-Con's strengths include a keen technical understanding of security needs and requirements for a wide range of industries, a pro-active approach to problem solving, and outstanding dedication to our customers. We regard ourselves as partners with our clients—dedicated to thinking pro-actively and developing solutions that save time and money for the customer and we actively seek new ways to thwart potential emergency situations and reduce risk.

Specialized Government Services

Inter-Con provides security services at many of the nation's most sensitive government and industrial facilities. Domestically, Inter-Con is the exclusive provider of uniformed security services to the U.S. Department of State, with sole responsibility for all facilities in the continental United States. This includes all Washington, D.C. facilities, the U.S. mission to the United Nations and The White House annex for visiting foreign heads of state. This program is praised as the "model" for federal agencies and includes emergency response teams, explosive ordnance detection teams, certified on-scene chemical and biological incident commanders and travel security details for dignitaries.



Inter-Con has trained and equipped former law enforcement officers to provide armed protection of the judiciary, as well as thousands of jurors, attorneys, and visitors at all federal court and United States Marshals Service (USMS) facilities in the 2nd and 9th Circuits. Additionally, Inter-Con provides highly-trained Armed Detention Officers for the USMS District in Central California to transport and secure in custody high threat prisoners to court hearings or medical appointments, including long term public hospital visits.



By special authority of the Department of Defense, Inter-Con has been entrusted with security for operational Priority 'A' resources of the U.S. military. Inter-Con also was nominated as the "Prime Contractor of the Year" by NASA for security and related services provided for the space shuttle program.

Since 1987, Inter-Con has provided over fifty-one million man-hours of service to the U.S. federal government, including embassies and consulates in some of the world's most challenging security environments. This was accomplished through multi-faceted programs that incorporated security officers, escorts, traveling principal protection teams, counter-surveillance detection teams and electronics. Inter-Con has defended U.S. Department of State personnel and property from the chaos of civil wars in Africa, the assault of narcotics traffickers in Latin America and the disruption of political terrorism on four continents. No diplomatic personnel have been killed, kidnapped, or injured, and no embassy or consulate facility has suffered physical damage when protected by Inter-Con.

Commercial Security Services

Inter-Con serves its commercial customers by providing high-quality security services within the budgetary, regulatory and public relations parameters in which its clients operate. Our security objective, in all cases, includes the protection of clients not only from unauthorized access and loss or damage to property, but also from third party liability and impact to brand arising from poorly planned or poorly executed security efforts.

Inter-Con is a leader in various security fields and provides its services to corporate campuses, health care facilities, museums, financial institutions, distribution centers, power generation facilities, high-

profile events, and other high-requirement clients. Many of these customers are served on a region-wide or multi-national basis.



Special Events

Inter-Con has nearly four decades of special event security experience covering nearly every industry ranging from NASA shuttle events to military honor parades, to escorting the Dalai Lama, to temporary flu clinics, museum openings, and red carpet entertainment events such as the Academy Awards. Regardless of the scope or size of event, Inter-Con security professionals orchestrate customized security to meet the unique requirements and circumstances surrounding each special event. Our security officers are thoroughly trained to handle crowds, monitor traffic, control access restrictions, address safety concerns, and manage emergency situations. In addition, our security officers have the appearance, demeanor and public relations skills representative of the mission and stature of our clients and their special events.

Service Capabilities

Inter-Con services include the following general categories:

- Security personnel and management
- Security program design and development
- Armed and unarmed security guards
- Training of security personnel
- Security program management and administration
- Executive protection programs
- Building and data protection
- Security data development, analysis, optimization, and control
- Classified information safeguarding
- Risk assessments and investigations
- Security training and education
- Fire prevention and protection services
- Tactical exercise plans and programs
- Vehicle/pedestrian traffic control plans
- Program evaluation and re-configuration
- Cargo protection planning and implementation
- Representation of clients before regulatory authorities
- Canine security programs

Client-Focused Management

For each client, Inter-Con assigns a management team which has autonomous decision-making authority, and which controls all personnel, logistical and financial resources necessary to ensure the success of the effort. Responsible to designated authorities from the client organization, Inter-Con managers offer immediate response to client needs with full operational and staff support from our headquarters. Continuous coordination with client representatives and personnel, combined with delegated authority to effect immediate change, is key to Inter-Con's ability to serve clients in a highly responsive manner.

Financial Strength

Inter-Con enjoys what is likely one of the strongest balance sheet of any company in the security industry. At no time in Inter-Con's history has the company been unable to financially support any operation under contract; and Inter-Con has never defaulted on any of its financial obligations or been terminated for cause or convenience. Additionally, Inter-Con's financial strength enables the company to acquire business insurance at extraordinarily high levels with A+ rated insurance carriers.

Experienced Executive Leadership

The essential ingredient of Inter-Con's ability to provide high quality security services rests with company and contract leadership and their specialized and comprehensive management capabilities. The management team consists of professionals with the specific experience needed to succeed on every operational commitment. With over 300 cumulative years of security, military, and law enforcement experience, our executive team has in-depth knowledge of all aspects of the security industry. Inter-Con's management is ultimately responsible for the performance of each contract and is absolutely committed to ensuring success. The following are brief biographies of Inter-Con's senior corporate management:

- **Mr. Enrique Hernandez, Jr., Chief Executive Officer:** As Inter-Con's Chief Executive Officer, Mr. Hernandez manages all aspects of the company's global operations with principal focus on maintaining and improving upon Inter-Con's standards of excellence and performance. After serving as Corporate Counsel and Executive Vice President, he was promoted to his present position in 1984. In 2002, he was appointed by President Bush to the National Infrastructure Assurance Committee and served this organization until 2006. He also formerly served as President of the Los Angeles Police Commission. Mr. Hernandez is a recognized corporate leader serving on the Boards of Directors of McDonald's Corporation, Chevron Corporation, and Wells Fargo Bank. He also currently serves as Chairman of the Board of Nordstrom, Inc. In addition, he is a member of the Board of Trustees of the University of Notre Dame. Mr. Hernandez is an honors graduate of Harvard College and Harvard Law School and is a licensed attorney.
- **Mr. Henry Hernandez, President:** As Inter-Con's President, Henry heads its executive team, reporting directly to the CEO. Henry is actively involved in the company's global operations and is responsible for ensuring that such activities align with Inter-Con's strategic interests. Prior to joining Inter-Con in 2016, Henry served as an Associate at Sullivan & Cromwell LLP. Henry holds a B.A. and J.D. from Harvard College and Harvard Law School, respectively.
- **Mr. Richard Stack, Chief Operating Officer:** With over 20 years of combined Federal and Private Security experience, Mr. Stack directs operational activities for security services provided to government, commercial, and industrial clients across the globe primarily located in North America, South America, and Africa. Mr. Stack ensures professional, high-quality security services are provided to all operations. Previously, Mr. Stack served as Senior Vice President of International

Operations, with responsibility of all international operations, including business development, corporate development, all operational, logistical, and administrative activities associated with government and commercial security services provided by Inter-Con throughout our International markets. Prior to this role, Mr. Stack served as the Senior Vice President of Domestic Operations responsible for government, commercial, and public utility clients throughout the United States. Mr. Stack also served as Inter-Con's Director of East Coast, Africa, and Iraq Operations. Before joining Inter-Con, Mr. Stack served as a military policeman in the U.S. Marine Corps. Mr. Stack earned a B.S. in Management and Leadership.

- [Mr. Neil Martau, Chief Administrative Officer:](#) Mr. Martau has successfully ensured full regulatory and government contract compliance for billions of dollars in Inter-Con services, marshaling and aligning Inter-Con's operational and financial resources to meet clients' unique security program considerations. Mr. Martau also manages all administrative functions of the corporation including all contractual relationships. Mr. Martau is a Certified Public Accountant and graduate of Miami University with a B.S. in Business. Mr. Martau came to Inter-Con in 1992 after an audit career with Ernst & Young, and management experience in the financial services industry.
- [Mr. Thai Ngo, Chief Financial Officer:](#) Mr. Ngo is responsible for all global Finance activities for Inter-Con Security Systems, Inc. Thai works closely with the Executive Management Team and board members to evolve and execute the company's financial strategy. He also leads internal Finance Teams to meet and exceed Key Performance Indicators. Before joining Inter-Con in 2017, Mr. Ngo served as CFO for several other local companies, most recently Roland Corporation. Mr. Ngo earned his MBA and BA at UCLA and is a Certified Public Accountant.
- [Mr. Michael Keane, Chief Strategy Officer:](#) Mr. Keane is a senior executive with over two decades of experience focusing on mergers & acquisitions, corporate finance and strategic operations. He holds both an M.B.A. from the University of Chicago and a J. D. from the University of Texas School of Law. He earned his B.A. at USC, where he is also a professor at the Business School, teaching Strategy, Investments, and Corporate Finance. Prior to joining Inter-Con in 2017, Mr. Keane served as Chairman of the Board for Group 42, Inc., a global energy technology company. He has a strong background in national security and defense and was a Fellow with the US Department of Defense's National Security Education Program. He was also embedded with the 101st Airborne Division with General David Petraeus in Mosul, Iraq in 2003. He is a published author, focusing on military history and tactics.
- [Mr. Brian Faulkner, Executive Vice President of Strategy:](#) Manages all tailored workforce management solutions to ensure results align with program goals and delivery milestones are achieved. Oversees all major technology solutions Inter-Con implements with clients. Develops strategy and overseeing client relationship management efforts for Inter-Con's technology practice. Before joining Inter-Con in 2018, Brian served 10 years in the U.S. Army and earned his B.S. at Weber State University as well as his M.B.A. from the Thunderbird School of Global Management.
- [Mr. Matthew Reeser, Vice President - Business Development:](#) Mr. Reeser leads Inter-Con's global Business Development and Account Management activities, overseeing a large client portfolio that includes both government and commercial entities. He holds an M.B.A. from the University of Southern California and earned his B.A. at Lehigh University. Mr. Reeser's professional experience includes providing security and management consulting services to Fortune 500 companies as well as designing and implementing premium, corporate intelligence programs for large multinationals and high net worth individuals.

Awards and Recognition

Inter-Con is the recipient of numerous awards and certifications based upon our outstanding and professional security performance. As a testament to Inter-Con's uncompromising service quality and breadth of experience, notable recognitions include:

- Inter-Con assisted the United States Government in developing a national approach to critical infrastructure protection. In 2002, Inter-Con's President, Mr. Rick Hernandez was appointed by President Bush to the National Infrastructure Assurance Committee. As a member of this select group of Presidential appointees, Mr. Hernandez worked closely with the Secretary of Homeland Security to provide the President with expertise and information on the protection of critical infrastructure.
- Inter-Con is the only company that is not replaced by the Secret Service when the President of the United States visits facilities under Inter-Con's U.S. Department of State Uniformed Protective Services Program nationwide.
- Repeated yearly award of excellence from the U.S. Department of State, and our officers have been commended as *"the diplomats to the Diplomats."*
- Recognized by the U.S. Department of State, Office of Small and Disadvantaged Business Utilization with an award of achievement for exceeding small business subcontracting goals in fiscal year 2009.
- Inter-Con was recognized by General Motors as the "Supplier of the Year" for security work performed in Latin America during politically turbulent times.
- Nominated as the "Prime Contractor of the Year" by NASA for security services provided for the Space Shuttle.
- Inter-Con received the highest achievable evaluation scores for services performed at Nuclear Regulatory Commission controlled facilities.
- Received commendations from several U.S. Embassies in Latin America and Africa for services provided, as well as recognition with a Certificate of Commendation for the support of Defense Intelligence Agency operations in Monrovia, Liberia.
- By special authorization of the Department of Defense, Inter-Con was entrusted for the security of Priority 'A' Resources, which are defined as "one of a kind" and "critical" to defense of the United States.



Conclusion: Inter-Con As Your Security Solution

Inter-Con is one of the largest U.S.-owned security companies providing high-requirement security services to government, Fortune 100, and commercial clients both domestically and internationally. As a truly dedicated and trusted strategic partner, Inter-Con:

- Delivers customized solutions while possessing the financial strength, character, and expertise to execute the most sophisticated contract requirements.
- Executes and endorses a comprehensive training program for its contribution to the discipline, competence, and overall professionalism of security officers.
- Monitors and evaluates the effectiveness of its Quality Assurance Program through independent supervision and random and scheduled inspection of security officers.
- Applies stringent recruiting standards, rigorous screening and selection programs, and outstanding retention of experienced incumbent employees.

Inter-Con Security Systems, Inc.

210 South DeLacey Avenue, Pasadena, California 91105
www.icsecurity.com

Mr. Neil Martau, Chief Administrative Officer

Telephone: (626) 535-2210

Fax: (626) 685-9120

nmartau@icsecurity.com